

# Lin Xu

## Contact Information:

Department of Economics  
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## EDUCATION

Ph.D., Economics, Cornell University expected 2018  
M.A., Economics, Cornell University 2016  
B.A., Double Major in Economics (*with honors*) and Math, Wellesley College 2009

## FIELD CONCENTRATIONS

Behavioral Economics, Health Economics, Insurance

## RESEARCH

*Work in Progress*

Beneficiary Prescription Purchasing Patterns with Dynamic Contracts (Job Market Paper, [link](#))

How Different are Insurance Purchases in Experiments and the Real World? (with L. Barseghyan and T. O'Donoghue).

## RESEARCH ASSISTANCE AND WORK EXPERIENCE

Research Assistant, Levon Barseghyan and Ted O'Donoghue, Cornell University Summer 2016  
Research Assistant, Levon Barseghyan, Cornell University 2013-2015  
Research Assistant, Ted O'Donoghue, Cornell University 2013-2014  
Senior Technology Analyst, Goldman Sachs & Co. 2009-2012  
Intern, Lorenz Goette, Federal Reserve Bank of Boston 2008

## TEACHING

TA, Intro. to Macroeconomics (Cornell Econ 1120) for Prof. Jennifer Wissink Fall 2017  
TA, Econometrics (Cornell Econ 3140) for Prof. Francesca Molinari (4.39/5) Spring 2017  
TA, Intermed. Microeconomic Theory (Cornell Econ 3030) for Prof. Gregory Besharov (4.53/5) Fall 2016

## COMPUTER SKILLS

Economic Analysis: Stata, Matlab

Survey Tools: Qualtrics, Javascript, Amazon Mechanical Turk

Programming: Proficient in Java development with a working knowledge of C++, C#, VB Script, VBA, DB2, SQLite, Sybase SQL, Unix, Linux, SVN, CSV, Git, and SecDB/Slang (Goldman Sach's proprietary scripting language)

Other:  $\LaTeX$ , Beamer, Excel, Word, Powerpoint

## HONORS, FELLOWSHIPS & AWARDS

Ernest '64 and Joan Liu, Ta-Chung and Ya-Chao Liu Memorial Fellowship, Cornell University	2015-2016
The Peggy Howard Fellowship, Wellesley College	2013
Sage Fellowship, Cornell University	2012-2017
Gilman International Scholarship, U.S. Bureau of Educational and Cultural Affairs	2007-2008
First Year Distinction, Wellesley College	2005-2006
Wal-Mart Walton Family Foundation Scholarship	2005

## SERVICE

Voting Member (Social Sciences Rep.), Graduate & Professional Student Assembly, Cornell University	2014-2015
Field Member (Economics), Graduate & Professional Student Assembly, Cornell University	2013-2014
Co-President, Graduate Student Association for Economics, Cornell University	2014-2015
Secretary, Economic Student Association, Wellesley College	2007-2009

## PERSONAL INFORMATION

Nationality: United States  
Languages: English (native), Mandarin Chinese (fluent speaking)

## REFERENCES

Ted ODonoghue (Chair)  
Professor  
Department of Economics  
Cornell University  
edo1@cornell.edu

Levon Barseghyan  
Professor  
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Colleen Carey  
Assistant Professor  
Policy Analysis and Management  
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cmc528@cornell.edu

Francesca Molinari  
Professor  
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