

# Lin Xu

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## Contact Information:

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## EDUCATION

Cornell University, Economics, Ph.D. (GPA 3.83)	expected May 2018
Cornell University, Economics, M.A.	2016
Wellesley College, Double Major in Economics ( <i>with honors</i> ) and Math	B.A. 2009

## FIELD CONCENTRATIONS

Behavioral Economics, Health Economics, Insurance.

## RESEARCH

### *Work in Progress*

Dynamic Purchasing Behavior in Healthcare Consumption (Job Market Paper, [link](#)).

How Different are Insurance Purchases in Experiments and the Real World? (with L. Barseghyan and T. O'Donoghue)

## RESEARCH ASSISTANCE AND WORK EXPERIENCE

*Research Assistant* for Levon Barseghyan and Ted O'Donoghue, Cornell University Summer 2016  
Optimize code for a hazard/survival analysis model and created figures for publication.

*Research Assistant* for Levon Barseghyan, Cornell University 2014-2015  
Developed consumer utility model for insurance with liabilities. Investigated algorithmic estimation techniques such as expectation maximization (EM). Edited manuscript for publication.

*Research Assistant* for Levon Barseghyan and Ted O'Donoghue, Cornell University 2013-2014  
Programmed and conducted online insurance experiment. Analyzed results using both maximum likelihood discrete choice models and Markov Chain Monte Carlo methods.

*Senior Technology Analyst* in the Funding and Liquidity Team, Goldman Sachs & Co. 2009-2012  
Developed software (primarily Java) to provide transparency on trades, project future security and cash requirements, and optimize overnight lending to reduce funding liquidity risk; applied parallel processing; aggregated massive data for analysis; used database commands.

*Intern* for Lorenz Goette, Federal Reserve Bank of Boston 2008

## TEACHING

TA, Intro. to Macroeconomics (Cornell Econ 1120) for Prof. Jennifer Wissink	Fall 2017
TA, Econometrics (Cornell Econ 3140) for Prof. Francesca Molinari (4.5/5)	Spring 2017
TA, Intermed. Micro. Theory (Cornell Econ 3030) for Prof. Gregory Besharov (4.5/5)	Fall 2016

## COMPUTER SKILLS

Economic Analysis: Stata, Matlab

Survey Tools: Qualtrics, Javascript, Amazon Mechanical Turk

Programming: Proficient in Java development with a working knowledge of C++, C#, VB Script, VBA, DB2, SQLite, Sybase SQL, Unix, Linux, SVN, CSV, Git, and SecDB/Slang (Goldman Sach's proprietary scripting language)

Other: L<sup>A</sup>T<sub>E</sub>X, Beamer, Excel, Word, Powerpoint

## GRANTS, AWARDS, AND FELLOWSHIPS

Ernest Liu Family Outstanding Teaching Award, Cornell University	2017
Ernest '64 and Joan Liu, Ta-Chung and Ya-Chao Liu Memorial Fellowship, Cornell University	2015-2016
Peggy Howard Fellowship, Wellesley College	2013
Sage Fellowship, Cornell University	2012-2017
Gilman International Scholarship, U.S. Bureau of Educational and Cultural Affairs	2007-2008
First Year Distinction, Wellesley College	2005-2006
Wal-Mart Walton Family Foundation Scholarship	2005

## SERVICE

<i>Voting Member</i> (Social Sciences Rep.), Graduate & Professional Student Assembly, Cornell University	2014-2015
<i>Field Member</i> (Economics), Graduate & Professional Student Assembly, Cornell University	2013-2014
<i>Co-President</i> , Graduate Student Association for Economics, Cornell University	2014-2015
<i>Secretary</i> , Economic Student Association, Wellesley College	2007-2009

## PERSONAL INFORMATION

Nationality: United States

Languages: English (native), Mandarin Chinese (fluent speaking)

## REFERENCES

Ted O'Donoghue (Chair)  
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